

Data Strategy is the premier provider of Converged Infrastructure Solutions

FOCUS Data Strategy was formed with a single focus; to provide customers with the ability to effectively manage their data while controlling costs resulting from server and data growth. As Cloud Infrastructure experts, we concentrate our competence in the following areas of Data Center Optimization; Virtualization, Backup, Business Continuity, Networking Infrastructure as well as Private/Public/Hybrid Cloud Consultation. Data Strategy has clients in many different industries including healthcare, education, financial services, manufacturing, government, and retail. We serve as a partner by helping to identify critical business objectives through solution design and implementation. It is this demonstrated experience that qualifies Data Strategy to deliver tailored converged infrastructure solutions to support your organization's unique Private and Hybrid Cloud requirements.

EXPERTISE

Cloud Offerings

- ✚ GAP Analysis, Operational Readiness, Accelerated Cloud Adoption Program, Exploratory Private Cloud, Hybrid Cloud Network Security, Application service catalog development

Converged Infrastructure

- ✚ VCE V-Block planning and implementation expertise, HP CloudSystem Matrix expertise, Operational readiness assessments

Desktop, Application, Server and Data Center Virtualization

- ✚ Assessment, Capacity Planning, Architecture Design, Deployment, Upgrade, Migration

Networking Infrastructure

- ✚ Architecture Design, Implementation, Troubleshooting, Staff Augmentation, Strategic Growth Initiatives

Enterprise Storage

- ✚ Assessment, Capacity Planning, Architecture Design, Deployment, Migration, Replication and Staff Augmentation, Managed Services

Business Continuity and Disaster Recovery

- ✚ GAP Analysis, Recovery Planning & Runbook Development, Remote site replication, Tape replacement strategies, Implementation, Automation and Recovery Site Hosting

PARTNER ALLIANCES

VMware Premier Business Partner

- ✚ Virtualization Desktop, Infrastructure and Business Continuity

HP Elite Business Partner

- ✚ Storage Architecture, Virtualization Elite, Desktop/Server Infrastructure, Healthcare Elite

CISCO Premier Certified Partner

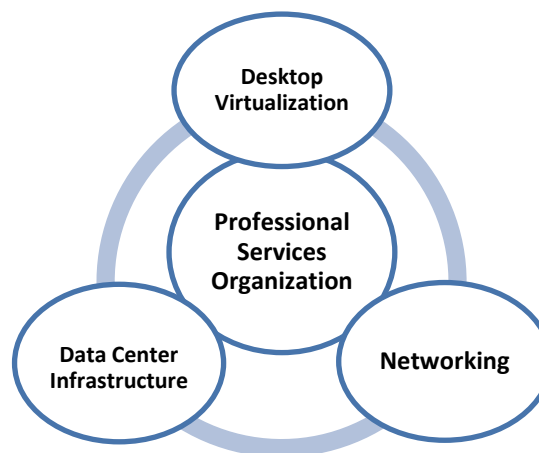
- ✚ Advanced Data Center Architecture Specialization, Networking Infrastructure and Storage Networking

EMC Velocity Partner

- ✚ Unified Storage, Backup & Recovery, RecoverPoint

IBM Premier Business Partner

- ✚ Enterprise Servers and Storage Infrastructure



PRODUCT PROCUREMENT We get the right product at the right time and at the right price to meet your desired business outcomes. Data-Strategy's team of Product Specialists can help you source technology products and software licensing for new installations or upgrades of existing solutions.

- ✚ Rapid response to quote requests from a dedicated Product Specialist sales team.
- ✚ New and authorized refurbished product from Tier One vendors like HP, Dell and IBM.
- ✚ Fast shipping from a large inventory of products
- ✚ Available Integration services so you can save time getting your new technology into production

CONTRACT MANAGEMENT Along with the hardware and software that keeps your business running, you will require a wealth of licenses, support agreements, renewal terms, and maintenance records that need managing. We will maintain and track these agreements for you, thus benefiting your organization by:

- ✚ Avoiding costs of reinstatement fees when contracts lapse
- ✚ Eliminating support payment on non-production as well as retired equipment
- ✚ Simplifying management of multiple contracts